#### QAP Workshop - Intro



2/17/2021 Jill Cromartie

## Housing Finance & Development

#### Three Offices

- 1. Housing Finance
- 2. Portfolio Management
- 3. Community Housing

## HFDD – Office of Housing Finance

- Housing Finance, Ryan Fleming
- Tax Credit Manager
  - Sandy Wyckoff
- Multi-Family Underwriting Manager
  - Robert Keeler
- Construction Manager
  - Sherrie Potter
- Legal Officer
  - Nikki Flanigan

#### HFDD – Office of Portfolio Management

- Portfolio Management, Donna Tyler
- Compliance Managers
  - Tzwanza Taylor
  - Lisa Vasquez
- Asset Management Manager
  - Stephen Vlkovic
- Policy & Training Manager
  - Grace Graszer
- Legal Officer
  - Nick Sexton

#### HFDD – Office of Community Housing

Community Housing, Samanta Carvalho

- Federal Compliance
  - Environmental
  - Davis Bacon and MBE/WBE
  - Relocation
- CHIP Manager
  - DaTonya Lewis
- **HOME** Program Manager
  - Jimish Patel

## HFDD 2021 Initiatives - Software

**Three Modules:** 

- 1. Underwriting/Allocations
- 2. Compliance/Asset Management
- 3. Loan Servicing

□ 60% complete

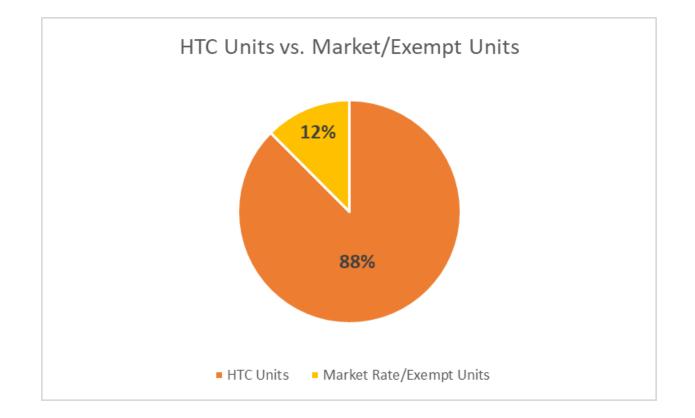
□ Anticipate full implementation by 6/30/2021

## Summary of Portfolio

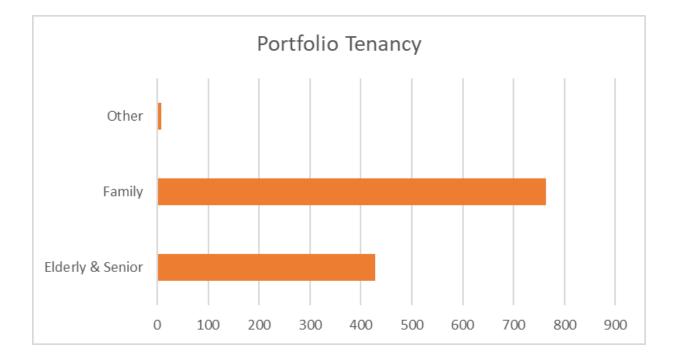
Total Properties: 1,333
 289 properties in development

□ 314 HOME loans

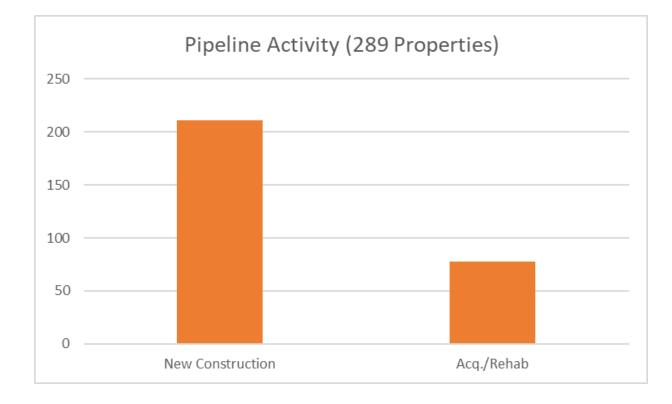
### Summary of Portfolio - Units



## Summary of Portfolio - Tenancy



## Summary of Portfolio - Pipeline



#### Workshop Overview





- Presentations on Special Topics
- □ Large group discussion any topic
- □(15 mins break)
- "Virtual Stations"
- □(15 mins break)
- Large Group Discussion

#### Accessing Sessions

#### Large group session 1

#### All-Attendees Opening Session

Expected Time: 9:00am to 10:15 am

Topics	Access Information
Opening Remarks, Special Topics, and Q&A	Join Microsoft Teams Meeting+1 470-582-0138United States, Atlanta (Toll)Conference ID: 748 187 737#Local numbersReset PINLocal numbersReset PIN

Break: 10:15 to 10:30 am

#### Accessing Sessions

#### Virtual Stations: "pop in, pop out" of small-group discussions

Concurrent Small-Group Discussions: "Virtual Stations"

Expected Time: 10:30 to 11:30 am

This session is intended to function as the virtual equivalent of different "stations" at tables for attendees to move freely between. Join one Virtual Station, ask a question, then leave to join another Virtual Station, as often as you want during this timeframe.

Use the access information in the table below to join each Virtual Station.

Virtual Station Topic(s)	Access Information					
	Join on your computer or mobile app					
(Misc. Topics) Office of Housing	Click here to join the meeting					
Finance Directors	Or call in (audio only)					
Finance Directors	<u>+1 470-582-0138,,844205249#</u> United States,					
	Atlanta					
	Phone Conference ID: 844 205 249#					
	Join on your computer or mobile app					
	Click here to join the meeting					
Underwriting	Or call in (audio only)					
	<u>+1 470-582-0138,,240726428#</u> United States,					
	Atlanta					
	Phone Conference ID: 240 726 428#					

#### Accessing Sessions

#### Large group session 2: not the same link as the first large group session!

Operations Compliance and Asset	Or call in (audio only)
Management	<u>+1 470-582-0138,,494420618</u> # United States,
0	Atlanta
	Phone Conference ID: 494 420 618#

#### Break: 11:30 to 11:45 am

#### All-Attendees Discussion

Expected Time: 11:45 am to 1:00 pm

Topics	Access Information				
Reports from "Virtual Stations",	Join on your computer or mobile app				
Q&A	Click here to join the meeting				
	Or call in (audio only)				
	<u>+1 470-582-0138,,80859106#</u> United States,				
	Atlanta				
	Phone Conference ID: 808 591 06#				



# Having issues joining one of the sessions? Email <u>hfdround@dca.ga.gov</u>

#### Slides

#### DCA staff developed two kinds of slides:

- Special Topics (e.g., "Bond Program Update")
- QAP changes (e.g., changes in Core Plan, Competitive Pools)
- We will not present "QAP changes" slides these are for reference
- □ Content focus was primarily upcoming 9% round
- But, all topics are fair game for Q&A and commentary in the large group setting
- □ All slides will be posted to website (minor updates)

#### Today's sessions are not recorded

- □ Why? Today is about discussion, not guidance.
- Goal is to hold discussions that:
  - Identify concerns from our partners
  - Generate questions to be published in Q&A
- □ You can only prepare your applications based on the Q&A, not what someone says verbally today

#### How to participate

Unmute yourself to speak (bonus points for this – in life, not the 9% round)

- □ Type a comment in the chatbox
- Want to submit a comment anonymously?
  - Email your question to <u>Meagan.Cutler@dca.ga.gov</u> and she will will paste the question in the chatbox

Note: You might not be able to submit a comment directly! If you are in a "View Only" mode, email your comments to Meagan

## Bond Allocation & 4% Apps



February 17, 2021

#### 2020 Bond Allocation

		2020 Tax-Exempt Bond Alloc							
		12/31/2020	_				_		
					Date Application				State Ceiling
#	Issuer	User		nount	Rec'd	Exp. Date	Closed	Туре	Balance
		State Ceiling	\$	1,114,829,415					
									\$ 1,114,829,41
4525-2	Housing Authority of County of Dekalb	Stone Terrace GA, LLC			2/4/2020			MF	\$ 1,114,829,41
4526	Housing Authority of the City of Conyers	Spivey Family, LP	\$	17,500,000	2/4/2020	4/23/2020		MF	\$ 1,097,329,41
4527-1	Housing Authority of the City of Covington	Arbours at Covington, LLC	\$	19,000,000	2/12/2020	5/28/2020		MF	\$ 1,078,329,41
4528-1	Housing Authority of County of Dekalb	Stone Terrace Phase II			2/12/2020	6/3/2020		MF	\$ 1,078,329,41
4529	URFA	True Light Haven Senior Housing, LP	\$	18,000,000	2/17/2020	5/4/2020		MF	\$ 1,060,329,41
4530	Housing Authority of Savannah	Paradise Moultrie, LP	\$	11,400,000	3/20/2020			MF	\$ 1,048,929,41
4531	URFA	Peachtree Road Senior Housing Tower	\$	14,520,000	3/20/2020			MF	\$ 1,034,409,41
4532	Housing Authority of the City of Griffin	Fairmont-Nine Oaks, LLC	\$	12,500,000	3/20/2020			MF	\$ 1,021,909,41
4533	Valdosta Housing Authority	LRC Georgia, LLC	\$	20,270,000	3/26/2020	6/10/2020	Y	MF	\$ 1,001,639,41
4534	GHFA	GHFA	\$	-	-	-	-		\$ 1,001,639,41
4535	Housing Authority of Savannah	Paradise Carrollton, LP	\$	7,825,000	4/16/2020	7/1/2020		MF	\$ 993,814,41
4536	Housing Authority of Savannah	Paradise Savannah, LP	\$	10,100,000	4/16/2020	7/1/2020		MF	\$ 983,714,41
4537	URFA	Hartland Station	\$	18,800,000	5/6/2020	7/22/2020		MF	\$ 964,914,41
4538	Housing Authority of County of Dekalb	Stone Terrace GA, LLC	\$	24,500,000	5/14/2020	7/29/2020	Y	MF	\$ 940,414,41
4539	Housing Authority of County of Dekalb	Stone Terrace Phase II			5/14/2020			R	\$ 940,414,41
4590 CE		The New Villeges of Costlehors Hill II I D	r	20 500 000	10/14/2020	10/14/2022		ME/Elaw	¢ 400 004 07
	URFA	······································	\$	29,500,000	12/14/2020	12/14/2023		MF/Flex	\$ 106,294,67
4590-CF	URFA	Hightower Manor Redevelopment, LP	\$	19,500,000	12/14/2020	12/14/2023		MF/Flex	\$ 86,794,67
4591-CF	HA City of McDonough	McDonough Leased Housing Associates I, LLLP	\$	25,000,000	12/15/2020	12/15/2023		MF/Flex	\$ 61,794,67
4592-CF	HA City of McDonough	McDonough Leased Housing Associates II, LLLP	\$	36,000,000	12/15/2020	12/15/2023		MF/Flex	\$ 25,794,67
			•	,					•
		Tablacat	<b>c</b>	000 024 744					
		l otal used	Φ 1	1,089,034,744					

\$1.09 Billion used by Multifamily in 2020
Only \$25M remaining 12/21/2020

Only \$25M remaining 12/31/2020 – will be utilized by GHFA in coming years

## 2020 Bond Apps (4%)

#### \$1.089 Billion Bonds Allocated

63 LODs Issued

\$63.237 Million Credits in LODs

2021 Tax-Exempt Bond Allocation Formula						
2020 State Population =	10,710,017	(\$110 per)	\$	1,178,101,870		
Share	Available	Amount		Cumulative		
Economic Development						
Period #1	1/1/21- 3/31/21	\$ 200,277,318				
Period #2	4/1/21- 6/30/21	\$ 200,277,318				
Period #3	7/1/21 - 9/30/21	\$ 100,138,659	:	\$ 500,693,295		
Housing Share						
GHFA Reservation	1/1/21 - 9/30/21	\$ 310,429,843				
URFA Reservation	1/1/21- 9/30/21	\$ 95,131,726				
Local Reservation	1/1/21 - 9/30/21	\$ 95,131,726		500,693,295		
	11121 - 0100121	ψ 55,151,720		000,000,200		
Flexible Share	1/1/21 - 12/31/21	\$ 176,715,281	:	\$ 176,715,281		
	Total State Cap			<mark>\$ 1,178,101,870</mark>		

#### Bond Allocations GHFA Carryforward

As of 1/1/2021

	Application Date	Expires	(	Carryforward amount	Calendar date used
	2018	12/31/2021	\$	294,573,471	
			\$	294,573,471	
	2019	12/31/2022	\$	36,099,875	
			\$	36,099,875	
	2020	12/31/2023	\$	25,794,671	
			\$	25,794,671	
Volum	e Cap Carried inte	o 2021	\$	356,468,017	
Curre	nt available GHFA	A Carryforward	\$	356,468,017	

\$356 M in
 Carryforward from
 2018-2020, for 2021

Will be utilized by
 GHFA (Single Family)
 in 2021

## Current Pipeline (2020 QAP & Prior)

Deals Yet to Book Bonds									
QAP Year	Deals	Bonds (\$)	Notes						
2018 deals	2	78,000,000							
2019 deals	5	54,750,000							
2020 Tranche 1	35	497,348,440	17 deals booked in tranche 1 for \$329 Million						
Total:	42	630,098,440							
Tranche 2	25	\$450M							
Tranche 3	25	\$450M							
Total Not Booked	92	\$1.5 Billion	means new 2021 bond apps won't book until 2022						

2021/2022 4% Outlook

□4% fixed rate

#### 

#### New 4% apps (2021 QAP Apps)

HOME/NHTF NOFAs
4%: 8-12 deals
9%: Only CHDO

# 2020 Scoring



February 17, 2021

## 2020 LIHTC Round

**39** Awards **B** Requests for reconsideration □0 appeals □ 2 non-selects overturned □Rural Tie Breaker **Geo** limits

		<u> </u>				<u> </u>		1	•		Ī
Selected Pr	ojects										
Select	57	2020-026	West Pt Village I	West Point	Troup	Yes	Rural	900,000	900,000	72	
Select	57	2020-042	Freedm's Path Dublin	Dublin	Laurens	Yes	Rural	625,000	625,000	50	
Select	57	2020-031	Wellington Way	St. Marys	Camden	No	Rural	900,000	900,000	72	
Select	57	2020-082	Elm Street	Rockmart	Polk	Yes	Rural	780,000	780,000	46	
Select	56	2020-057	Gillespie Gdns	Cordele	Crisp	Yes	Rural	847,233	847,233	53	
Select	56	2020-086	Woods Reed Crk	Martinez	Columbia	No	Rural	730,050	727,313	38	
Select	55	2020-073	Legion Park	Warrenton	Warren	Yes	Rural	900,000	900,000	72	
Select	55	2020-005	Ella Mae Gdns	Millen	Jenkins	Yes	Rural	575,223	574,310	48	
Select	55	2020-039	South Tifton	Tifton	Tift	Yes	Rural	781,824	781,602	56	
Select	55	2020-070	Azalea Sr Vllg 2	Hoschton	Jackson	Yes	Rural	816,410	796,335	50	
Select	55	2020-038	Oconee VIIg	Greensboro	Greene	Yes	Rural	840,727	837,748	50	
Select	- 4	2020-081	Chelsea Park	Calhoun	Gordon	Yes	Rural	900,000	900,000	68	
Select	54	2020-009	Stony Ridge II	Hogansville	Troup	Yes	Rural	614,000	614,000	44	
Select	54	2020-072	Havenwd Daisy Sr	Cochran	Bleckley	Yes	Rural	900,000	900,000	60	
Select	54	2020-004	Idora Park	Calhoun	Gordon	Yes	Rural	900,000	900,000	60	
		2020-050	Twin Oaks Commons	Ludowici	Long	Vos	Rural	375.000	375.000	40	

# Income Averaging



February 17, 2021

Income Averaging

Oct. 30 the Internal Revenue Service (IRS) issued a <u>notice</u> of proposed rulemaking

DCA/NCSHA Response

Updated DCA Policy: <u>https://www.dca.ga.gov/node/7238</u>

Resyndication

#### Project Concept Change – Changing Set Asides

**Change of Set Asides** (Income Avg >> 40/60)

- Updated Core App (AMIs)
- Updated Market Study
- Letters of Approval from Lenders Investors
- Relocation Plan Update Does removing all of the 70%/80% increase permanent displacements?

  - RAD; URA requirements
- □9% deals DCA score can not decrease
  - (QAP Mixed Income Points)
  - Deeper Targeting overall AMI of 58%

#### Project Concept Change – Changing AMIs

- □ Change of Unit Mix (AMI Bands) backing off of overall AMI %,
  - but not changing set aside from Income Averaging
  - Updated Core App (AMIs)
  - Updated Market Study
  - Letters of Approval from Lenders & Investors
  - Relocation Plan Update Does removing some of the 70%/80% units increase permanent displacements

# 2021 Scoring



February 17, 2021

## 2021 9% Round

Pre-App

-3/5/2021 -QD/Waivers **Full App** -5/21/2021 Final Scores -November

## 2021 Forms and Manuals Available

#### JOIN OUR EMAIL LIST

#### • 2021 Manuals and Forms

- 2021 Pre-Application Forms
- 2021 Core Application and Instructions
- 2021 Accessibility Manual and Forms
- 2021 Appraisal Manual
- <u>2021 Architectural Manual and Forms</u>
- 2021 Environmental Manual and Forms
- <u>2021 Federal Compliance & Relocation Manuals and Forms</u>
- 2021 Market Study Manual
- 2021 HOME Manual and Forms
- 2021 Other Manuals and Forms
- 2020 Manuals and Forms
  - 2020 Pre-Application Forms

https://www.dca.ga.gov/safe-affordable-housing/rental-housing-development/housing-tax-credit-program-lihtc/application

### Pre-App Workbook

	FI	ECTRONIC SUBMISSION ORGANIZATION FORMAT / TABLE OF CONTENTS / CHECKLIST	•		ų	
			Fees		Incl	
Section		Form / Document NOTE: An asterisk * designates a DCA Form	Due	Deadline	(X)	
Outside of	folders ·	Pre-Application Required Submission Form and Checklist (in both Excel and PDF)		3/5/21		
01: Wa <mark>iver(s)</mark>	01	Architectural Standards Waiver* (max 10 items per \$1,500 fee, Nbr of Waivers Requested:	\$0	3/5/21		Note: For waivers Submit most
waiver(s)		submit draft Core App* w/ budget & pro forma for any workscope waiver request) \$1,500				current version of core app will be
		Amenities Pre-Approval*	\$1,500	3/5/21		2020 core app at time of 9% pre-
	03	Required Services Pre-Approval: if proposing a service category not listed	\$1,500	3/5/21		application in March 2021
	04	Underwriting Waiver: (Operating Exp, Vacancy, Reserves submit draft Core App* w/ preliminary pro forma)	\$1,500	3/5/21		
	05	Cost Waiver Request* (Include Core Application with preliminary #s)	\$1,500	3/5/21		
		Resyndication - LURC modification request (Submit LURC, any Project Concept Changes and				
	06	amendments, draft Core App* w/ preliminary pro forma, draft Relocation/Displacement Project Spreadsheet*)	\$1,500	3/5/21		
	07	Income Averaging: Waive Income limits being proportionally distributed among BR sizes (other than +- 2 units per income limit if necessary) see Rent Schedule and Summary Tab	\$1,500	3/5/21		
		9% deals - waiver to allow for permanent displacement (draft Relocation Plan & Budget, draft				
	08	Relocation/Displacement Project Spreadsheet*, any current LURC, LURA or other restrictions & amendments)	\$1,500	3/5/21		
	09	Scattered Site for non-USDA or RAD (include legal opinion and completed Site Plan (CSDP) )	\$1,500	3/5/21		
	<b>1</b> 0	Other Waiver - specify:		3/5/21		
02:		00 HOME Loan Consent Request Fee (Nonprofits)	\$500	3/5/21		
Underwritin	-	00 HOME Loan Consent Request Fee (For Profits/Joint Ventures) sion Form and Checklist Project Narrative Rent Schedule & Summary HOME Co	\$1.000 onsent	3/5/21		

# Emphasys





- New platform for application and documentation submission
- 2021 Pre-Application documents will be submitted through Emphasys
- □ Fees will <u>not</u> be processed through Emphasys at this time
  - All fees are due at the time of Pre-Determination/Waiver Submission.
     Please make all checks payable to Georgia Housing and Finance Authority (GHFA). DCA will not accept any requests without the appropriate fees.
  - Fees must be delivered to DCA Offices, 60 Executive Park South NE, Atlanta, Georgia 30329. Please address all fees to the attention of Stephen Barrett.

### Registration

- Follow this link to register for Emphasys Developer account and access Application Collector Portal, where you will submit application documents
- Upon first visit to the Application Collector Portal, click "Register" to create account

Please Visit our Website

Internal Revenue Service

#### Create a New Account

Use the form below to create a new account.

Passwords are required to be a minimum of 8 characters in length.

#### Account Information





#### Log On

Please enter your username and password. Register if you don't have an account.

#### Account Information

User name

Password



Remember me?



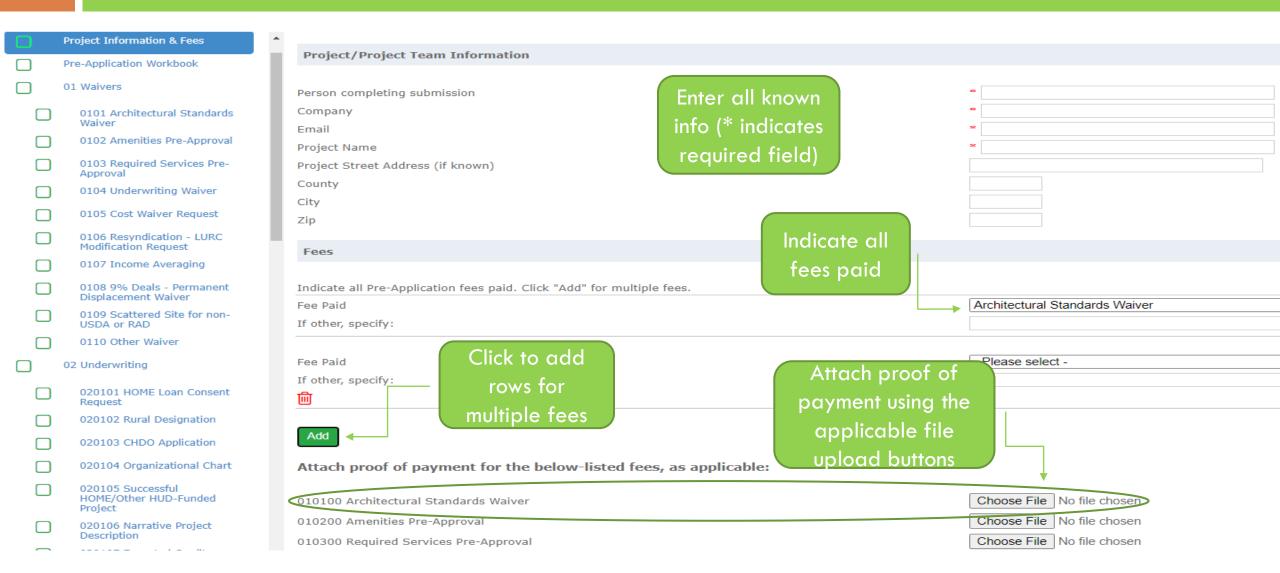
# Pre-Application Submission in Emphasys

Georgia DCA - Housing Finance & Development	Fill Out an Application
Applications  Fill Out an Application  Click "Fill Out an Application"  Select "2021 9% Pre-Application Submission"  Enter name of project  Do not check box next to "Test application"	Developer Application   Select an application to fill out   2021 9% Pre-Application Submission    Name   Development Name <ul> <li>Test application</li> </ul> Fill Out Application Cancel

# **Pre-Application Submission in Emphasys**

Instructions	
Project Information & Fees	Submission Instructions
Pre-Application Workbook	
01 Waivers	Project Information & Fees: - Enter all known project and project team information.
0101 Architectural Standards Waiver	<ul> <li>Indicate all Pre-Application fees paid by selecting the applicable fees from the dropdown. Click the "Add" button to select multiple fees.</li> <li>Attach proof of payment using the applicable file upload ("Choose File") buttons.</li> </ul>
0102 Amenities Pre-Approval	
0103 Required Services Pre- Approval	Pre-Application Workbook: - Complete Pre-Application workbook and submit 2 copies, 1 Excel version and 1 PDF version, using the file upload buttons on the Pre-Application Workbook tab.
0104 Underwriting Waiver	
0105 Cost Waiver Request	Form and Document Submission (01 Waivers, 02 Underwriting, 03 Qualification, and 04 Set Asides tabs): - Submit forms and documents to their corresponding tabs using the file upload buttons within each tab.
0106 Resyndication - LURC Modification Request	
0107 Income Averaging	05 Other:
0108 9% Deals - Permanent Displacement Waiver	- Use Other tab for any additional documents which do not correspond with any of the other tabs.
0109 Scattered Site for non- USDA or RAD	Naming Electronic Files
0110 Other Waiver	
02 Underwriting	- Use CondensedTitleCaseFormat (no spaces)
020101 HOME Loan Consent Request	- Do NOT use special charaters (e.g., $\&_{i} / ,   \$ , etc.). - Remove any references to your version number or version date from the file name.
020102 Rural Designation	- Name files sensibly such that it will be obvious to DCA what is in the file without having to open it. - Begin each file name with the 6- or 8-digit ID number listed beside the corresponding file upload button (e.g. 010101, 010102, 020101, 02010201). The numbering sequence is:
020103 CHDO Application	- 6-digit ID (#######): (Section Number)(Tab Number)(Form Number) - 8-digit ID (#########): (Section Number)(Tab Number)(Sub-Tab Number)(Form Number)

## **Example: Project Information & Fees Tab**



### Example: Architectural Standards Waiver Tab

	0101 Architectural Standards Waiver 0102 Amenities Pre-Approval	O101 Archite	ctural Standards Waiver	Submit Architectural Standards Waiver Request and all supporting documentation in this tab	
	0103 Required Services Pre- Approval	010101	Choose File No file chosen	010101ProjName_ArchStdsWaiver.pdf	
	0104 Underwriting Waiver	010102	Choose File No file chosen		
	0105 Cost Waiver Request	010103	Choose File No file chosen	Begin each file name	
	0106 Resyndication - LURC	010104	Choose File No file chosen	with the ID number	
0	Modification Request	010105	Choose File No file chosen	listed beside the	
	0107 Income Averaging	010106	Choose File No file chosen	corresponding file	
	0108 9% Deals - Permanent Displacement Waiver	010107	Choose File No file chosen	upload button	
	0109 Scattered Site for non-	010108	Choose File No file chosen		
_	USDA or RAD	010109	Choose File No file chosen		
	0110 Other Waiver	010110	Choose File No file chosen		

### 9% Q&A





- Post-workshop release
- Publications will be small and incremental with <u>no</u> <u>email updates</u>
  - Will lessen time between submitting question and receiving answer
- Released in Word doc to allow sorting by category or release date

# 9% Q&A: Sorting by Date or Category



• 7-Other

Date Posted	Category	Question and Answer		
2/17/21	1-Core; 18-Evaluation of 9% Tax Credit Competitive Applications	<ul> <li>Question: Please clarify the tiebreaker (b), "Earlier year of the most recent 9% Credits award for the Local Government Boundary" from Core Plan, Section 18. Evaluation of 9% Tax Credit Competitive Applications, subsection D. Selection part 4. Tie-Breaker.</li> <li>Answer: This tiebreaker applies if tiebreaker (a) did not break the tie and the proposed sites of the tying applications are in different Local Government Boundaries (LGBs). To apply this tiebreaker, DCA will perform the following analysis:</li> <li>For each LGB associated with the tying applications, identify the most recent 9% Credit award</li> <li>Identify which of these most recent allocations is the oldest. The application in the LGB with the oldest of these allocations wins the tiebreaker.</li> <li>This policy furthers DCA's priorities for equitable geographic distribution of resources.</li> </ul>		



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<ul> <li>For</li> <li>Ide the</li> </ul>		ader row ( ons	No header	row		ОК		Cancel	oldest

his policy furthers DCA's priorities for equitable geographic distribution of resources.

### Discussion



#### Note on slides that follow:

The slides that follow were not presented at the QAP Workshop. These slides primarily cover changes from the 2020 QAP to the 2021 QAP and are provided for reference purposes.

# 9% Competitive Round Structure Changes



February 17, 2021

# New Supply Competition

- New Supply: a competition for applications proposing new housing units
- From Definitions: " 'New Supply' means Applications proposing new construction or Adaptive Reuse."

# New Supply Competition

New Supply comprises three geographic pools

Pools determine allocation of credits and, in certain cases, differences in how scoring criteria apply

Pool	Percentage of 9% credits	Areas
Rural	35%	USDA eligible areas not within the Atlanta Metro Pool
Other Metro	35%	All areas not in Rural Pool or Atlanta Metro Pool
Atlanta Metro	30%	Fulton, DeKalb, Gwinnett, and Cobb counties

## New Supply Competition

Note that "Metro Pools" is used throughout the QAP. This refers to the "Atlanta Metro Pool" and "Other Metro Pool," as defined in Core Plan, Geographic Pools.

### New Set Asides

### RAD Set Aside

- Award to one Application that is approved by HUD to proceed with a RAD conversion
- See "XXI. Eligibility for Credit under the RAD Set Aside" under Threshold
- Rehabilitation Set Aside
  - Award to four Applications that propose rehabilitation of an existing occupied Housing Tax Credit property

### **Credit Award Limits**

Application Type	Credit Award Limit
RAD Set Aside	\$1,000,000
Rehabilitation Set Aside	\$900,000
(New Supply) Atlanta Metro or Other Metro Pool	\$1,000,000
(New Supply) Rural Pool	\$900,000

# Construction QAP Changes: Core Plan



February 17, 2021

# Section 20. Monitoring and Compliance

### **A.** Construction Monitoring

All Owners must contract with DCA-approved inspectors to perform monthly inspections and complete reports in accordance with the DCA inspection report form

□ All inspection costs are the responsibility of the Owner

Multiple visits to ensure compliance if necessary

# Construction QAP

# Changes:

# Threshold Critefed Community Affairs

February 17, 2021

# XIV. Community Service Facilities

### Construction/Underwriting Review Documents Needed

- Current year DCA Schedule of Values in both PDF and Excel formats
- Letters of Intent from all participating service providers
- Full CSF Narrative that details all uses, lease terms, and costs of services that demonstrates compliance with all Section 42 and DCA CSF requirements

# XVII. Building Sustainability

### Revisions Made

- Definitions and language pulled from Georgia State Minimum Standard Energy Code (International Energy Conservation Code with Georgia State Supplements and Amendments) to better align section with industry standards
- Clarification given to discern difference between mid and high-rise residential construction for duct leakage along with dwelling unit air infiltration.
- Applicants must complete DCA's virtual Building Sustainability Training at <u>https://www.youtube.com/watch?v=VozXGGf8Ueg&t=503s</u>

# Relocation



February 17, 2021

### **Relocation Updates**

### We have a New Relocation Team

We are located in the Office of Community Housing Development under Samanta Carvalho

Comprised of Shirin Wilkerson and Ilona Nagy

### New Manual Format

□ Vetted by a diverse Focus Group of Development Peers

### Clarified Regulations

Including URA and non-residential assistance

### **Relocation Updates**

### Updated Notices and Forms

### Two new matrices with clear actions

- Eligibility for Assistance and Return
- Lease Termination and Non-Renewal

### **Relocation Take-Aways**

- Plan ahead: Interview residents in advance of application to know if they qualify to return and if you need to adjust your unit mix and/or adjust funds.
- Remember: Your funding sources determine the strictness of relocation requirements, with federal funds triggering URA and additional requirements.
- Consideration of relocation and displacement effects on tenants.

# **Environmental Review**



February 17, 2021

# **Common Environmental Concerns**

- □ Floodplain
- Wetlands
- Historic Preservation
- □ Noise



In accordance with 24 C.F.R. Part 55.1c1 and 55.2 with definitions at 24 C.F.R. 55.2b

DCA will <u>not</u> approve projects in Coastal High Hazard Areas or Special Flood Hazard Areas

Special Flood Hazard Area (also called the 100-year floodplain) has 1% probability of flooding any year

# 2021 Environmental Manual – Floodplain

Minimum Docs	DCA Funding Requirement Summary
	Rehab and New Construction: - Site map with SFHA clearly defined. - Respect local flood damage prevention ordinances.
	<ul> <li>Rehab Projects Not Participating in NFIP:</li> <li>Evidence lowest floor is 1+ feet above base flood elevation.</li> <li>Land and existing conditions survey</li> <li>Observe local flood damage prevention ordinances, if applicable.</li> </ul>
- Review FIRM maps	Reclassified Out of SFHA:         New Construction/HOME projects:         - EP's opinion about whether SFHA will be affected.         - CLOMA or CLOMRF and LOMA or LOMRF.         - Other reclassification documents.         - See Rehab and New Construction section above.         Rehab Projects:         - Eligibility for flood insurance if non-substantial rehab.
	<ul> <li>See Rehab and New Construction, Rehab Projects Not Participating in NFIP sections above.</li> <li>HOME:         <ul> <li>8-step process.</li> <li>Direct/indirect impacts.</li> <li>Consideration of alternate locations.</li> </ul> </li> </ul>
HOME: HUD environmental	<ul> <li>Consideration of alternate locations.</li> <li>Flood insurance.</li> <li>See New Construction/HOME projects subsection above if reclassified out of SFHA.</li> </ul>

### Wetlands

Projects will <u>not</u> be accepted for any DCA funding or approved for tax credits if the proposed development will <u>disturb</u> any aquatic resources (ex. <u>streams or wetlands</u>) on the subject property <u>or on any</u> <u>adjacent property</u> without evidence of prior review and concurrence of the delineation by the U.S. Army Corps of Engineers (USACE).

If USACE prior approval is not required for impacts to aquatic resources, adequate explanation and supporting documentation must be provided.

### 2021 Environmental Manual - Wetlands

Section	Minimum Docs	DCA Funding Requirement Summary
1. Wetlands	<ul> <li>Delineation report</li> <li>NWI map</li> <li>Topographical map</li> <li>Soil map</li> <li>Site map</li> </ul>	If disturbed, the following are required at closing: - Request for delineation - Site drainage plan - Permanent covenant - USACE concurrence - Necessary permits - Erosion and sedimentation control measures HUD: 8-step process.

### Wetlands and Floodplain

### Wetland and Floodplain

- Required document:
  - If small portion of Wetland or floodplain located on the subject property and even though site plan shows no impacts will be anticipated to the wetland or floodplain, <u>Site Drainage</u> <u>Plan and Permanent Covenant</u> are still required at the closing to preserve the wetland or floodplain according to the requirements of 24 C.F.R.&55.12 (c)(7)

### Historic Preservation – Federal or State Review?

S106 Review (Section 106 National Historic Preservation Act) For applicants applying for Federal funding (<u>HOME, NHTF, and</u> <u>CDBG-DR</u>)

GEPA Review (Georgia Environmental Policy Act of 1991) For applicants applying for low-income housing tax credits without Federal funds

#### Historic Preservation – Federal or State Review?

Submit both S106 and GEPA to DCA's Historic Preservation Division (HPD) for review and comment. HPD is the Georgia State Historic Preservation Office (SHPO), the required consulting party to federal or state agencies in both the S106 and GEPA review process.

#### Georgia Historic Preservation Division Environmental Review Form

At a minimum, the Historic Preservation Division (HPD) requires the following information in order to review projects in accordance with applicable federal or state laws. Please note that the responsibility for preparing documentation, including items listed below, rests with the federal or state agency or its designated applicant. *HPDs ability to complete a timely project review largely depends on the quality and detail of the material submitted. If insufficient information is provided, HPD may need to request additional materials, which will prolong the review process. For complex projects, some applicants may find it advantageous to hire a preservation professional with expertise in history, architectural history and/or archaeology, who would have access to the Georgia Archaeological Site Files and an understanding of HPDs publically available files.* 

PLEASE NOTE: THERE IS A 30-DAY REVIEW PERIOD FROM THE DATE HPD RECEIVES THE SUBMITTAL. SHOULD ADDITIONAL INFORMATION BE REQUESTED, PLEASE NOTE THE 30-DAY PERIOD RESTARTS.

I. G	General Information							
A. Proj	ect Name:							
Project A	ddress:							
City:		County:	County:					
B. Fede	ral Agency Involved:							
State Ag	ency (if applicable):							
C. Agen	cy's Involvement:							
	1 Funding		Unknown					
_	License/Permit		Other, please explain:					
	Direct/Is performing the action							
D. Type	of Review Requested:							
	Section 106 of the National Historic Preserva	ation Act (Federal in	volvement) *for Tax Credit and HO					
			,					
	<ul> <li><u>Georgia Environmental Policy Act</u> (State involvement) *For Tax Credit ONLY</li> <li>State Agency Historic Property Stewardship Program/State Stewardship (State owned properties)</li> </ul>							
		ivoivement)						
L	Unknown							

#### What if the project gets a Historic Preservation adverse effect?

- "Adverse Effect" for Section 106 reviews
- "Significant Impact" for GEPA review
- Require more steps in the process: (Memorandum of Agreement, archeological survey, archival photos, etc.) which may involve <u>additional time and expenses</u>
- HPD can provide <u>samples</u> and list of qualified historic preservation <u>professionals</u> to assist



The DCA and HUD Noise Limitations are <u>45 decibels (dB) for interior</u> locations and <u>65 dB for exterior</u> amenities

For HUD funded projects submitted to DCA, all new construction and rehabilitation projects must also meet the requirements set forth in the HUD noise regulations, 24 C.F.R. 51b.

Applications for <u>rehabilitation may request a waiver</u> from HUD Noise Limitations.

#### Noise

#### Required document:

- If the subject property (measured from the property line including the exterior amenities) is within the distances of noise sources, the Environmental Professional must complete a <u>noise assessment</u> in accordance with the HUD Noise Assessment Guidelines('NAG") and 24 C.F.R & 51.100 et seq.
- Noise Attenuation is required for both new construction and substantial rehabilitation that has noise above 65dB.

## Typical Timeframe for Clearing ERs

- For GEPA review: 30-day review for HPD's initial response letter & may include more time to address other Environmental items
- For NEPA review (for HOME or CDBG-DR): up to <u>85</u> days
   30-day tribal consultation
   15-day public comment period
   20 to 40 days for HUD clearance

Questions about the environmental reviews, contact Joanna.Jin@dca.ga.gov

# MBE/WBE Minority-Owned & Women-Owned Businesses Outreach



February 17, 2021

## Minority-Owned & Women-Owned Business Enterprises (MBE/WBE) Outreach Plan

- Required for HOME and National Housing Trust Fund (NHTF) funded developments under Executive Orders 11246, 11625, 12432, & 12138
- □ To the maximum extent possible, MBE/WBE must be included in all contracts
- Outreach plan must:
  - Inform the public about contracting opportunities
  - Promote contract opportunities to MBE/WBEs in local electronic/print media
  - Identify & maintain an inventory of certified MBE/WBEs services/supplies/products

Questions about MBE/WBE, contact Amber.Riley@dca.ga.gov

# Section 3 Outreach



February 17, 2021

#### Section 3 Plan

Required for HOME and National Housing Trust Fund (NHTF) funded developments under 24 CFR Part 135

Preference for all opportunities must be given to qualified low and very low-income residents

□ Requirements:

Provide a list of aggregate workforce on this project

□ Any changes to that workforce will constitute NEW hires

□ You must notify DCA and contractors of any new hire opportunities as they arise

Questions about Section 3 contact Amber.Riley@dca.ga.gov

## Davis Bacon



February 17, 2021



Required for HOME-funded developments under the Davis Bacon Act

Requires paying the local prevailing wage rates

Questions about Davis Bacon contact Amber.Riley@dca.ga.gov

# Project Team Qualifications



February 17, 2021

#### Requirement

- Project Team Qualifications may be reviewed at Pre-App or Application Submission for <u>9%</u> Applications
- Project Team and Construction type must be finalized, not TBD, to receive QD review
- Pre-App Advantage Ensure project team is qualified <u>before</u> submitting application
- Note that QD Review is still required during Pre-App for <u>4%/bond</u> Applications – See Core p. 16 for timing

## Certifying Entity

Project Team must have Certifying Entity for the

- General Partner and
- Developer

Must exercise effective control

- Majority Interest
- Managing Member
- Legal opinion for alternate structures



- 20% minimum interest in GP and/or Developer for 5 Successful Tax Credit Projects ("STCP") (10 if Significant Adverse Event waiver)
  - Participation from Allocation to present
  - Placed in Service per 8609s after January 1, 2010 (based on date last building PIS) new
  - □Minimum 90% occupancy
- Cannot combine experience of different entities or Principals

## Required for Each Qualifying Project

- Letter from Syndicator certifying role and interest (the relevant Limited Partnership Agreement is not a substitute)
   8609 forms or Certificate of Occupancy
- Applicant-certified trailing 12-month occupancy reports

## Significant Adverse Event Waiver Request

- Requires Waiver Form
- Must be submitted during pre-app QD review
- Must include
  - Narrative and
  - Third party supporting documentation
- Requires ownership and development of 10 successful LIHTC projects

#### **Grandfathering Determination**

- Submitted documentation of experience in 2020 and received determination of "Qualified"
- Provide 2020 QD letter or applicable pre-app/app number
- Not required to submit <u>experience documents</u> for 2021
   Must complete all other sections of the Performance Workbook

#### Not Qualified – Partnering With a Certifying Entity

Entities with insufficient experience

- Must partner with an experienced GP and Developer
- May be subject to additional conditions or restrictions

Still subject to other parts of QD review

#### **Probationary Participation**

- Entities with material participation in at least 3 LIHTC projects but not requisite ownership or development experience
- Ownership or development experience in >2 but <5 Successful LIHTC projects
  - Additional documentation required
  - May be subject to additional conditions or restrictions

## Significant Changes

#### Qualifying Successful Tax Credit Project for Experience

- Date no longer based on Project "Completion"
- Date based on last building's PIS date

# Applicability of Scoring



## Applicability of Scoring Criteria

- For 2021 QAP, intent was to have separate competitions by application type, to align scoring criteria with property context.
  - Example: Rehabilitating highly occupied properties was a DCA priority for rehab applications, but this is not applicable to new construction applications.
- "Table of Applicability and Maximum Points" provides an overview of which sections apply to which competitions (9% vs. 4%, New Supply vs. Rehab, etc.).

# Desirable/Undesirable Activities



#### Desirable/Undesirable Activities

#### □ New scoring structure

Each activity/characteristic assigned to either Group 1 or Group 2
 Points are determined by Competitive Pool, Group and distance from site (example below)

Rural pool point determinations:

Distance (miles)	0.5	1	2
Points (Group 1)	2.5	2	1.5
Points (Group 2)	2	1.5	1

#### Desirable/Undesirable Activities

#### Desirable Activities

New - Public park/public community garden now split into "less than 25,000 sq ft" and "greater than 25,000 sq ft"

#### Food Desert

New – Point deduction will not be applied to properties qualifying for supermarket or grocery store Desirable point

# Community Transportation Options



#### **Community Transportation Options**

Adjustments to ways to qualify based on proximity to transit hub (subsection A, option 2):

Walking distance	Points
0.25 miles	5
0.5 miles	4.5
1 mile	4

#### **Community Transportation Options**

Multi-stop express routes providing regional transit now eligible, but only under subsection B.

# Quality Education Areas



## **Quality Education Areas: Changes**

- Point Claiming Eligibility
  - This section available to all applications regardless of points claimed in other sections.
- School Eligibility
  - Schools for which student admission is conducted on a selective basis (e.g., lottery, competitive application) are not eligible.

#### **Quality Education Areas: Changes**

#### CCRPI Scores

- Only scores posted since the 2018 CCRPI update qualify under this section
- **Table of school eligibility by qualifying grades:**

Tenancy	All tenancies		HFOP, Elderly, Other	Family
Grades in schools meeting (a) or (b)	3	7	All K-12	All K-12
Points	1	1.5	2	3

#### **Quality Education Areas: Changes**

#### Minimum Documentation

- □ If submitting a letter evidencing the site is within school district boundaries, the letter must include the project name and location.
- For each charter school, applicants must submit a letter from a charter school system representative not more than 6 months old confirming that admissions is not conducted on a selective basis, that residents in the attendance zone are able to attend as of right.

#### **Quality Education Areas: QAP Amendment**

Note: QAP amended since Governor signed

Issue: no standardized testing due to pandemic, resulting in no 2020 CCRPI or "Beating the Odds" reports

□ Applicants may qualify for points using data from 2018 and 2019

Click here to view amendment announcement

#### Quality Education Areas: Common Mistakes

School district map(s) must show the site location and the full attendance zone boundaries

- All grades K-12 must meet CCRPI or BTO criteria to receive points for "All K-12"
  - Review all schools in your area: primary schools, elementary schools, middle school, 9<sup>th</sup> grade academy, junior high school, senior high school, etc.
- □ If submitting a letter evidencing the site is within school district boundaries, the letter must come from a school district representative

# Revitalization/ Redevelopment Plan



## A. Revitalization Plan/Qualified Census Tract

#### Point Claiming Eligibility

Applicants are ineligible to claim points in Revitalization/Redevelopment Plans if claiming points in Stable Communities or Community Designations (New)

#### Revitalization Plan Criteria

- Be officially approved or re-approved by a Local Government within 10 years of Application Submission (previously 5 years)
- Local Government solicited public input and engagement during CRP creation prior to day of adoption (clarifying that solicitation must occur prior to day of adoption of CRP)
- New point option if Local Government demonstrates financial commitment to advancing the CRP in the form of funds raised, funds allocated, tax incentives, or local government fee waivers

## B. Third-Party Capital Investment

3<sup>rd</sup>-Party Investment/Improvement Eligibility

- New Improvements that were completed within 5 years (previously 3 years) prior to Application Submission are eligible for points in this section
- Points Scale
  - New Points awarded based on investment amount per unit (previously percent of TDC)

Minimum Documentation

□ Timeline for completion must come from unrelated 3<sup>rd</sup>-party

# Community Transformation



## **Community Transformation**

#### Point Claiming Eligibility

 Applicants are ineligible to claim points in Community Transformation if claiming points in Stable Communities or Community Designations

#### Community-Based Developer

New tiebreaker: In the event of a tie, DCA will prioritize projects based on the tiebreakers outlined in Core Plan, Evaluation of 9% Tax Credit Competitive Applications, subsection D. Selection

Previous: projects that leverage DCA resources to the greatest extent

## **Equitable Allocation**

- Applicants will be rated less competitively in this selection process if:
  - New The Project Team member associated with the submitted partnership letters was awarded Community Transformation points for an application awarded 9% Credits in 2018, 2019, or 2020
- Minimum Documentation
  - New Map clearly displaying boundaries of the Defined Neighborhood

## Stable Communities



## **Stable Communities**

#### Point Claiming Eligibility

Applicants are ineligible to claim points in Stable Communities if claiming points in Revitalization/Redevelopment, Community Transformation, or Community Designations

## **B. Local Health and Economic Indicators**

#### New Scoring Table

Points below can be claimed based on any combination of metrics

Example, both of next bullets qualify for 2 points:

- "Life Expectancy" and "Unemployment Rate" both > 60<sup>th</sup> percentile
- "Health Insurance Rate" and "Median Income" both > 60<sup>th</sup> percentile

Statistics	Life Expectancy Health Insurance Rate Unemployment Rate		Median Income		Max Points	
Percentile Threshold	1 metric above 60 <sup>th</sup>	2 metrics above 60 <sup>th</sup>	3 metrics above 60 <sup>th</sup>	Above 60 <sup>th</sup> , less than 80 <sup>th</sup>	80 <sup>th</sup> or above	
Points	1	2	3	1	2	5

### **B. Local Health and Economic Indicators**

- Applicants within a census tract for which there is no data may use the nearest census tract with data, if said tract is within .25-miles of the site
- Data table posted to DCA website updated 1-15-21 per ACS data updates
  - Applicants may claim points based on values from either before or after the data update, but not both (ex: claim points based on all 2018 values or all 2019 values)
  - There is only one set of data for Life Expectancy, as the CDC has not conducted an update to this data

# Community Designations



## **Community Designations**

Point Claiming Eligibility

Applicants claiming points in this section are ineligible for points under Revitalization/Redevelopment, Community Transformation (New), and Stable Communities.

## Phased Development



#### XII. Phased Development

Point Claiming Eligibility

□ New - Both Metro Pool and Rural Pool applications eligible

## Previous Projects



### XIII. Previous Projects

#### A. 15 Years Lookback Period

 $\Box$  New – option 2.

4 points will be awarded if the proposed development site is within a current Local Government Boundary that has received 1 9% Credits award within the last 15 DCA Housing Credit Competitive Round. To qualify, the most recent 9% Credits award must have been received prior to January 1, 2015.

# DCA Community Initiatives



## XVI. DCA Community Initiatives

Alumni Eligibility

Alumni GICH Teams which have not successfully completed a GICH Alumni Certification application in 2020 or 2021 are ineligible for the point in this section (previously "within the previous two years")

## **Underserved** Populations



## A. Supportive Housing Programs Match

- New section structured to award points to a select number of applications well suited to recipients of DCA housing assistance programs based on property location and development team experience.
- The highest scoring applications will receive 2 points towards their 9% application.

## A. Supportive Housing Programs Match

- Applicants fill out the "<u>Housing Assistance Competitive Ranking</u> <u>Form</u>" and submit this as Minimum Documentation, in addition to any supplementary documentation.
  - □ The Form also provides clarifications for certain ranking criteria.
- The "<u>Competitive Ranking Overview</u>" provides an overview of how DCA staff will conduct the review.
- Both forms are posted to the 2021 QAP and Related Documents webpage (<u>click here</u>).

## **B. Tenant Selection Preference**

- Points for application with a Section 8 PBRA commitment from a Public Housing Authority that has a tenant selection preference in voucher programs for persons with disabilities identified in the Settlement Agreement (#1:10-CV-249-CAP).
- Rental assistance must be provided for no less than 5 years from the Application Submission Deadline date.

# Rehabilitation Set Aside Scoring





Applicants may claim points if the application property exhibits monthly occupancy over 24 months within the ranges below:

Occupancy range	Points
95% or more	6
85% to 94.9%	4
75% to 84.9%	2

Note: points are awarded based on occupancy prior to Application Submission, not expected future occupancy

### **Tax Credit Restrictions**

Applicants may claim points if the proposed property has current tax credit restrictions that were applied during the calendar year ranges below, as determined by the executed LURC:

LURC execution calendar year	Points
1990 to 1994	6
1995 to 2000	4



Applicants may claim points if the proposed property's placed in service date was within the time frames below:

Placed in service year	Points
2000 or earlier	4
2001 to 2005	2



Applicants may claim points if their application proposes a unit count within the following ranges below.

Units at the Existing Property	Points
70 to 100 units	1
69 or fewer units	2



February 11, 2020

#### Appendix III Procedures, Requirements and Penalty Criteria

#### New Policy! Financial Reporting Requirements for properties

Section F.

#### LIHTC with a GHFA Loan (HOME)

Annual Audited Financial Statement Requirement:

Every property funded with Low Income Housing Tax Credits and financed with a GHFA Ioan (HOME, TCAP, etc.) must submit audited annual financial statements, prepared by a licensed Certified Public Accountant, and form Schedule A to DCA by May 15th or as otherwise required by DCA.

- All financial statements must be submitted electronically. Paper financial statements will not be accepted. Properties must continue to submit audited annual financial statements until the loan is paid in full.
- Each property is required to submit annual financial data as stated in this QAP, utilizing DCA reporting tools as required and described in DCA's policy documents, memorandum notices, Compliance Manual and Asset Management Manual.
- Annual financial reporting must begin once lease-up commences and after the first financial year of operation has ended.

#### Appendix III Procedures, Requirements and Penalty Criteria

Financial Reporting Requirements for properties

Section F. continued

#### **All Properties**

Annual Financial Reporting:

Every property funded with Low Income Housing Tax Credits must submit annual financial data. Annual financial data/Year-end financial data is due no later than May 15th of the following year.

Quarterly Financial Reporting:

Every property funded with Low Income Housing Tax Credits must submit quarterly operating data.

#### Appendix III Procedures, Requirements and Penalty Criteria

Financial Reporting Requirements for properties

Section F. continued

Quarterly financial data is due within 45 days of the last day of the month following the end of the quarter.

- Each property is required to submit the financial data as stated in this QAP, utilizing DCA reporting tools as required and described in DCA's policy documents, memorandum notices, Compliance Manual and Asset Management Manual.
- This requirement is effective through the end of the Extended Use Period or Affordability Period, whichever is later.
- Quarterly financial reporting must begin once lease-up commences and after the first financial quarter of operation has ended.

During the course of monitoring, if a property demonstrates financial or physical distress, DCA may request additional financial documents for the identification of possible solutions.

#### Appendix III Procedures, Requirements and Penalty Criteria

#### New Policy! Management Company Approval

- Applicants must ensure the management company included in all applications is approved per <u>DCA's</u>
   <u>Management Company Approval policy</u> by the deadline specified in Core Exhibit A.
- If the management company is not approved by the deadline, the applicant will be required to replace the management company in the application with a management company that is approved.
- For any anticipated change in a management company, beyond the initial application for funding, the ownership entity must submit a request for approval of the change per <u>DCA's Management Company</u> <u>Approval policy.</u>
- DCA will provide an online publication of the Approved Management Company List to be updated quarterly no less than twice per year

#### Appendix III Procedures, Requirements and Penalty Criteria

Management Company Approval continued

DCA will not approve management companies if the following conditions exist:

- Management company is currently barred or suspended or has been barred or suspended by any state HFA
- Management company in the five years prior to the submission of an approval request, received a final decision that a discriminatory housing practice has occurred as determined by a court, the U.S. Department of HUD or has been found guilty of discrimination by any government agency on any affordable housing property.
- Management company is performing third-party management without a licensed brokerage in Georgia

# Compliance Performance Scoring



February 17, 2021

## Significant Adverse Event (SAE) Waiver Form

Important notes:

- SAE waiver requests must be filed at Pre-Application within the same folder that contains the Performance Workbook and Questionnaire
- No fee is charged for SAE waivers
- Each SAE waiver request requires a separate SAE Waiver Form
- Instructions are included in the Performance Workbook for naming conventions for the SAE Waiver Form and Supporting Docs
- For SAE waivers approved by DCA prior to 2021, a copy of the DCA approval letter must have been submitted along with the Performance Workbook at Pre-Application
- New in the 2021 QAP Litigation is now characterized as an Adverse Circumstance (AC) which only requires written explanation, and does not require the filing of an SAE Waiver Request Form

## **Compliance Performance - Scoring**

Important notes:

- Be mindful of the applicable DCA lookback period for each Significant Adverse Event (SAE) or Adverse Circumstance (AC)
- SAE Waivers if granted by DCA, will still carry their corresponding point deduction in this section
- Applicants are strongly advised to claim the maximum add-back points based upon your GA portfolio size in this section, even if you believe there are no possible deductions for SAEs and ACs in this section.
- For add-back points: Applicants may include a cover sheet for this section stating: "Applicant is not aware of any point deductions for SAEs or ACs, but is claiming points in the event DCA discovers any SAEs or ACs during Application scoring"

## **Compliance Performance - Scoring**

Important notes, continued:

- The two (2) point penalty for late or unfiled AOCs will be deducted against the beginning 10 points in this section
- Any 2020 AOC's filed after March 1, 2021 are considered late and will be penalized two (2) points per property in this section
- DCA has improved access to administrative and other noncompliance data related to SAEs and ACs

### **Common Non-Compliance issues**

- Failure to provide a minimum of 30 days advance notice to DCA and/or obtain pre-approval of a Management change
- Late AOC filings (if filed after March 1, 2021) or incomplete AOC filings
- Uncorrected/uncured findings of noncompliance reported on IRS form 8823 or listed in the DCA Findings letter or close letter
- Amenities listed on LURC/LURA not provided or available as required

## **Compliance Performance - Suggestions**

Helpful hints:

- Submit for the maximum number of add-back points that corresponds to the number of successfully developed and currently owned Georgia DCA affordable properties, even if you do not believe you will be assessed any deduction points in this section
- Indicate in the Core Application any add-back points you can claim relative to the number of successfully developed and currently owned Georgia DCA affordable properties
- Comments in the Core App can state that you are submitting for add-back points in the event DCA discovers any noncompliance that may result in point deductions in this section

## GHFA Underwriting



February 17, 2021

### Loan Payment Options

#### III. PERMANENT FINANCING

			Effective	Term	Amort.		Annual Debt Service in
Financing Type	Name of Financing Entity	Principal Amount (\$)	Int Rate	(Years)	(Years)	Loan Type	Year One
Mortgage A (Lien Position 1)	DCA Loan 1	4,000,000	1.000%	35	35	Amortizing	135,497
Mortgage B (Lien Position 2)	DCA Loan 2	7,870,000	1.000%	40	40	Cash Flow	0
Mortgage C (Lien Position 3)	DCA Loan 3	4,000,000	1.000%	30		DCA HOME IPS	
Other:							

### Loan Payment Options

- Amortizing
  - Can be from 20-40 years depending on required DSC requirements.
- Cash Flow
  - Payment due annually subject to available cash flow. Only available to select applications.
- DCA HOME IPS
  - Requires some monthly payment, usually sized to maintain DSC throughout the loan term.

### **HOME Unit Considerations**

### PBRA

- □ High HOME/60% AMI units restricted to LIHTC max
- Low HOME/50% AMI units- can take max PBRA rents
  - Minimum 20% of HOME units
  - May want to "over-designate" to get max PBRA rents
- Environmental Clearance
  - □ Site Control extend contract for HUD clearance
- Fixed & Floating Units

## Uniform Relocation Assistance and Real Property Acquisition Act (URA)

- Voluntary
  - Acquisition
  - (Pre-Contract)
    - Agreement) -
    - Informing Seller of
    - Fair Market Value

Right to Withdraw

### 2020 HOME Manual and Forms

### Housing Tax Credit Program (LIHTC) - Manuals

- 2020 HOME Rental Housing Program Manual
- 2020 HOME Loan Experience Form
- Applicant Recipient Disclosure Update Report
- 2020 Payment and Performance Bond Waiver Form
- 2020 HOME Certification for Contracts, Loans and Cooperative Agreements
- 2020 HOME Environmental Relocation Notice
- 2020 Sample Pre-Contract Agreement
  - 2020 Right to Withdraw Letter
  - 2020 HOME Site and Neighborhoods Certification

### HUD's Cost Allocation Tool – Proration Method

Step 2: Proposed HOME Inv 2 Step 3: Calculate Actual Cos 3 Total Deve	vestment, Deter ability, Select Method sidential Sq. Ft. vestment	mine HOME - -	Units	Needed								
Project Name: Project Addres: Date of Reviev 1/0/1900 Step 1: Determine Compara 1 Gross Res Step 2: Proposed HOME Inv 2 Step 3: Calculate Actual Cos 3 Total Deve 4 Ineligible	ability, Select Method sidential Sq. Ft. vestment	-		Needed								
Project Addres Date of Reviev 1/0/1900 Step 1: Determine Compara 1 Gross Res Step 2: Proposed HOME Inv 2 Step 3: Calculate Actual Cos 3 Total Deve 4 Ineligible	vestment		on									
Date of Review 1/0/1900         Step 1: Determine Compara         1       Gross Res         Step 2: Proposed HOME Inv         2         Step 3: Calculate Actual Cos         3       Total Deve         4       Ineligible	vestment		on									
Step 1: Determine Compara         1       Gross Res         Step 2: Proposed HOME Inv         2         Step 3: Calculate Actual Cos         3       Total Deve         4       Ineligible	vestment	of Cost Allocatio	on									
1     Gross Res       Step 2: Proposed HOME Inv       2       Step 3: Calculate Actual Cos       3     Total Deve       4     Ineligible	vestment	of Cost Allocatio	on					_				
1     Gross Res       Step 2: Proposed HOME Inv       2       Step 3: Calculate Actual Cos       3     Total Deve       4     Ineligible	vestment	of Cost Allocatio	on					_				
Step 2: Proposed HOME Inv 2 Step 3: Calculate Actual Cos 3 Total Deve 4 Ineligible	vestment											
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2 Step 3: Calculate Actual Cos 3 Total Deve 4 Ineligible												
Step 3: Calculate Actual Cos 3 Total Deve 4 Ineligible												
3 Total Deve 4 Ineligible				Proposed HOME Invest								
3 Total Deve 4 Ineligible	A SELLONAE LISTAS											
4 Ineligible	ST OF HOIVIE UNITS											
	elopment Cost											
5 Relocation	Development Costs											
6 Assign Re	location Exclusively	to HOME Units	s?					No				
7 Base Proje								-				
8 Base Cost	:/Sq. Ft.							#DIV/0!				
9 HOME Sha	are Ratio - Based on	Cost						#DIV/0!				
Assign Units		1										
			Min.	Rounded			Subtotal					
	<b>•</b> • • • • • •		HOME	HOME	Avg. Sq.		HOME					
# of Units Unit Type	Description/Notes	No. of BRs	Units	Units	Ft.	Cost	Unit Costs					
10		-	######	#DIV/0!	-	#DIV/0!						
11	on of Method	 Standard Met	######	#DIV/0! Proration	-	#DIV/0!	#DIV/0!					

https://www.hudexchange.info/resource/5190/home-cost-allocation-tool/

# Start with Investment Amount \$ -- How many units needed?

1	Gross Residential Sq. Ft.	-	
Step 2: Pr	oposed HOME Investment		
2	Proposed HOME Investment	1	
	Iculate Actual Cost of HOME Units		
3	Total Development Cost		
4	Ineligible Development Costs		
5	Relocation Costs		
6	Assign Relocation Exclusively to HOME Units?	No	
7	Base Project Cost		
8	Base Cost/Sq. Ft.	#DIV/0!	) a
9	HOME Share Ratio - Based on Cost	#DIV/0!	) = _

<u>**Purpose</u>** – to ensure enough HOME/NHTF/CDBG units are on the property to justify the loan/grant given to the development</u>

1. Dete	rmine Comparability, Select Method of Cost Allocation		_
1	Gross Residential Sq. Ft.	61,	320
ep 2: Prop	osed Investment		
2		Proposed Investment 2,000,	000
		)	-
ep 3: Calcu	Ilate Actual Cost of Designated Units		
3	Total Development Cost	14,454,	200
4	Ineligible Development Costs	387,	791
5	Relocation Costs		-
6	Assign Relocation Exclusively to HOME Units?		No
7	Base Project Cost	14,066	409
8	Base Cost/Sq. Ft.	225	9.39
		14.3	18%
9	HOME Share Ratio - Based on Cost	14.2	10/0

## Base Cost % - How many units for each bedroom size

9		HOME Share Ratio - Based on	Cost						#DIV/0!	1		
	ssign Units											
Assig	n Units			Min.	Rounded			Subtotal		_		
1				HOME	НОМЕ	Avg. Sq.	Ind. Unit	HOME				
(	# of Units	Unit Type Description/Notes	No. of BRs	Units	Units	Ft.	Cost	Unit Costs				
N	-		-	######	#DIV/0!	-	#DIV/0!	#DIV/0!				
11	-	-	- )	######	#DIV/0!	-	#DIV/0!	#DIV/0!				
12	-	-	-	*****	#DIV/0!	-	#DIV/0!	#DIV/0!				
13	-	-	-	######	#DIV/0!	-	#DIV/0!	#DIV/0!				
14	-	-	-	######	#DIV/0!	-	#DIV/0!	#DIV/0!				
15	-	-	-	#######	#DIV/0!	-	#DIV/0!	#DIV/0!				
16	-	-	-	#######	#DIV/0!	-	#DIV/0!	#DIV/0!				
17	-	-	-	#######	#DIV/0!	-	#DIV/0!	#DIV/0!				
18	-	-	-	*****	#DIV/0!	-	#DIV/0!	#DIV/0!				
19	-	-	-	#######	#DIV/0!	-	#DIV/0!	#DIV/0!				
20						Subtota	al of HOME	Unit Costs	#DIV/0!			

9	HOME Share R	atio - Based on Cos	t					14.218%					
Comparability T	est Keys (Fo	or Assigning un	its Bel	ow)				·					
Beds/Baths: All units identified have the same number of bedrooms and bathrooms													
► <u>Configuration</u> : The	Configuration: There are no other obvious differences between the units, such as add'l. rooms or significant differences in lay												
▶ <u>Sq. Footage</u> : All u	nits of this type	have square foota	ge withii	n a small va	ariation of	the average of	this grouping	of units.					
► Finishes/Ameniti	Finishes/Amenities: All units in this type are substantially similar in terms of unit amenities, fixtures, and finishes.												
				/	/								
Step 4. Assign Units		DCA Fills IN	Autofill	with Form	ula ( do no	ot change)							
# of Units	Bedroom Size	Bathrooms	Min.	Rounded			Subtotal						
(Total	(0, 1, 2, 3, 4, 5	(1.0, 1.5, 2.0, 2.5, 3.0,	HOME	HOME	Avg. Sq.		HOME Unit						
Unit	BRs)	3.5, 4.0)	Units	Units	Ft.	Ind. Unit Cost	Costs						
20		1.0	2.844	3	690	158,279	474,837						
				-			-						
54	2	1.0	7.678	8	880	201,863	1,614,905						
			-	-		-	-						

## Investment/Subsidy Limit

Step	4: Calculat	e Maximum Project Subsidy							
	# of								
	HOME			Maximum Subsidy					
	Units	Unit Size	Max. Subsidy/Unit	by Unit Size					
23	#DIV/0!	0 Bedroom/Efficiency		#DIV/0!					
24	-	1 Bedroom		-	]				
25	-	2 Bedroom		-					
26	-	3 Bedroom		-					
27	-	4 Bedroom		-					
28 Maximum Project Subsidy									
-	5: Maximu	ım HOME Investment, lesser o							
29		Proposed Investment (Gap	) (from Step 2)			-			
30		Actual Cost of HOME Units	(from Step 3)			#DIV/0!			
31		Maximum Project Subsidy (	from Step 4)			#DIV/0!			
32				Maxi	mum HOME Investment	#DIV/0!			

### **HOME Subsidy Limits**

#### https://www.hudexchange.info/resource/2315/home-per-unit-subsidy/

#### Description

Due to the discontinuation of the Section 221(d)(3) mortgage insurance program, alternate maximum per-unit subsidy limits must be used for the HOME Program. HUD is required to undertake rulemaking to establish new maximum per-unit subsidy limits for the HOME Program because it is no longer updating and publishing limits for the Section 221(d)(3) mortgage insurance program. Until a new rule can be published, HUD published a Notice establishing an interim policy that Field Office staff and participating jurisdictions (PJs) must follow directing PJs to use the Section 234-Condominium Housing basic mortgage limits, for elevator-type projects, as an alternative to the Section 221(d)(3) limits in order to determine the maximum amount of HOME funds a PJ may invest on a per-unit basis in HOME-assisted housing projects. This interim policy remains in effect until the effective date of the new final rule provisions, amending the existing provisions of **24 CFR 92.250(a)**.

The Section 234 program insures blanket mortgages for the construction or substantial rehabilitation of multifamily projects to be

HUD's Office of Multifamily Housing updates the Section 234 basic mortgage limits annually and publishes them in the Federal Register. The Office of Multifamily Housing also establishes high cost percentage exceptions (HCP) for specific areas. To ensure consistency with the provisions of section 212(e)(1) of NAHA and 24 CFR 92.250(a), the HOME maximum per-unit subsidy limit that HUD can approve for a PJ cannot exceed 240 percent of the Section 234 basic mortgage limit (i.e. 100 percent of the basic mortgage limit plus up to 140 percent in high cost areas). For a PJ whose HCP has been increased above the 240 percent, the CPD Division must cap the HOME per-unit subsidy limit at 240 percent of the Section 234 basic mortgage limit.

### **HOME Subsidy Limits**

Limits
<b>2020</b> Annual Indexing of Basic Statutory Mortgage Limits for Multifamily Housing Programs (Section 234) (PDF) - Effective June 4,
2020 Annual Base City High Cost Percentage Exceptions (HCP) (PDF) - Effective June 4, 2020

Section 234	-Condominiur	n Housing		
Bedrooms	Non-elevator	Elevator		
0 1 2 3 4+	\$60,702 69,991 84,411 108,050 120,372	\$63,881 73,230 89,049 115,201 126,454	X	240%

## Maximum Subsidy & DCA Hedge

			$\sim$													
E52	2	▼ : ⊃	× √ fx =63881*2.4													
	А	В	C D	F	G	н	Ι	J	к	L	м	N	0	Р	Q	R
44 45	40, 60,			-	-		-	-								
45				-	-		-	-		<b>Total Uni</b>	ts Needed:	11				
46					Subtotal of HOME Unit Costs				2,089,742							
47			Relocation costs a	allocated exc	clusively to HOME Units (if applicable)				-							
48					Actual Cost of HOME Units				2,089,742							
49																
50	0 Step 5: Calculate Maximum Project Subsidy									· .		1				
		# of		Max.							Secti	on 234—0	Condominiu	n Housing	_	
		HOME		Subsidy/L		-					Bedr	rooms N	lon-elevator	Elevator	<b>_</b>	
51		Units	Unit Size	it	by Unit	Size					0		\$60,702	\$63,88		740
52		-	0 Bedroom/Efficiency	153,314	1	-					1		69,991 84,411	73,23	9	μŅ
											3		108,050 120,372	89,04 115,20 126,45	1 4	%
53		3	1 Bedroom	175,752	2	527,256					Conti		1 Madama	to Incomo		
54		8	2 Bedroom	213,718	3 1	,709,741										
55		-	3 Bedroom	276,482	2	-										
56		-	4 Bedroom	303,490	)	-										
57		-	5 Bedroom	303,490	)	-										
58	Total:	11					Maximum Pr	oject Subsidy	2,236,997							

- -It is DCA internal policy to increase the Units Needed by 10%
- So 11 units needed would go to 12.1 (rounded to 13),
- adding 1 1BR unit and 1 2 BR unit
- -This accounts for any disputable costs and changes in costs

### Maximum HOME invested

Step 5: M	aximum HOME Investment, lesser of							
29	Proposed Investment (Gap) (from Step 2)	-						
30	Actual Cost of HOME Units (from Step 3)							
31	Maximum Project Subsidy (from Step 4)	#DIV/0!						
32	Maximum HOME Investment	#DIV/0!						

Step 6: Maximum	HOME Investment, lesser of		
	Proposed Investment (Gap) (from Step 2):	2,000,000	
	Actual Cost of HOME Units (from Step 4)	2,089,742	
	Maximum Project Subsidy (from Step 5)	2,236,997	
	Maximum Investment:	2,000,000	

### Subsidy Limits

NHTF - The HTF regulation [24 CFR 93.300(a)] requires grantees (states) to establish the maximum amount of HTF funds that may be invested per-unit, with adjustments for the number of bedrooms and the geographic location of the project. The regulation requires the maximums be reasonable and based on actual costs of developing housing in the area of the project.

**NHTF** – DCA matches subsidy limits for HOME units

**CDBG** – all tax credit (LIHTC) units are designated CDBG units, since CDBG income requirement is 80% Area median income

**TCAP** – no subsidy limit